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By using ShippyPro, I save up to 90% on shipment management time.

This has allowed me to allocate budget and resources to other investments and fuel of my company growth."





Marco Belotti CEO & Founder | Belotti Distribution

### **BETTER WITH SHIPPYPRO**

90%

Less time for shipment management

+100K

Domestic and international shipments per year

0

Errors for an optimised workflow

## Multichannel international success

Founded ten years ago with the aim of offering the best coffees brands at wholesale prices, Belotti Distribution currently sells and ships thousands of pods and capsules from the most well-known and beloved brands in the segment throughout Europe. A successful reality, with over 100,000 shipments per year, which over time has managed to achieve important goals and milestones thanks to successful strategic choices and tools that have supported its growth. Thanks to ShippyPro, Belotti Distribution manages approximately 1000 shipments every day, in a reduced time frame of up to an hour, avoiding bouncing between various Carrier platforms and maintaining total autonomy.

Today, the Italian company is active with direct stores and various marketplaces, both at the B2B and B2C levels, in Italy, Germany, France, and Spain.

Competitive prices combined with fast and on-time deliveries are the key ingredients of Belotti Distribution's international expansion.

This has also been possible thanks to the synergistic work with a wide range of international Carriers already integrated and made available by ShippyPro, which facilitated this transition by meeting the needs of international customers.

## EUROPEAN EXPANSION FOR A MULTIBRAND imes



ShippyPro allows us to optimise our workflow by aggregating shipments from all marketplaces and stores into a single dashboard, enabling us to process them simultaneously, assign them to the most suitable carriers, and track them until the delivery."



Marco Belotti CEO & Founder | Belotti Distribution



# ShippyPro: the ideal partner for international growth

One of the main reasons why companies like Belotti
Distribution start using ShippyPro is the speed at which
hundreds of shipments from numerous sales channels
destined for different carries can be managed
simultaneously. Using ShippyPro, all logistics operations can
be easily and quickly managed from a single interface which
integrates +60 sales channels and + 170 carriers.

For a company like Belotti Distribution, it's crucial to effortlessly organise shipments, automate their management to minimise error margins, meet delivery times and customer expectations, and keep people informed on their order status at all times.

Thanks to ShippyPro's library of integrations with domestic and international carriers and marketplaces, which ShippyPro has developed and made available to all its customers, this has been easy and straightforward.

In fact, it only takes a few clicks to connect the carriers and marketplaces that your company normally works with to your ShippyPro profile, thus finding everything you need to organise and manage your shipments from one platform.

#### MOST LOVED SHIPPYPRO FEATURES BY BELOTTI DISTRIBUTION

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Ship & collect® 2

Map of the nearest PUDO (Pickup/Drop-off) points at checkout

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Label Creator®

Automate every step of order fulfillment 0

Track & Trace®

Retrieve tracking information in real-time through the web platform, API, or webhook.

•III
Analytics
Dashboard®

360° visibility on shipping KPIs to measure performance by country





Thanks also to Rate Comparison

**Updated** and

pleasant

experiénce

delivery

**Automated order** 

The largest library of integrations

For global commerce

fulfillment

**API Suite Multi-**Carrier

To optimise your company's logistics operations.

360° visibility on shipping **KPIs** 

Shipping label design creation

Create and print custom shipping labels.

Real-time visibility on the status of all B2B and **B2C** shipments

**Internationalisation** 

Simplified selection of international carriers

**FULFILLMENT** 

**DELIVERY EXPERIENCE** 

**DATA SUITE** 

**Contact our Experts** 

Start with ShippyPro